



January 24, 2019

<p>SUBJECT</p> <p>FINANCIAL UPDATE</p>	<p><input type="checkbox"/> Action</p> <p><input checked="" type="checkbox"/> Information</p>
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SUMMARY OF THE ISSUE

This item provides an update of the Commission’s financial plan and other topics of financial interest.

RECOMMENDATION

This is an information-only item. First 5 California (F5CA) staff is not requesting action at this time.

BACKGROUND OF KEY ISSUES

Staff provides a financial update of F5CA Commission funds at each quarterly meeting of the State Commission.

Revenue Update

The following table represents the actual tax revenues transferred from the California Children and Families Trust Fund (Fund) to F5CA state accounts beginning with fiscal year (FY) 11/12 through FY 17/18, and projected revenue for FY 18/19 through FY 20/21, with the percentage change from each fiscal year to the next. Proposition 56 backfill is included in these figures.

As noted in the table, there is a significant drop in revenues reflected in FY 15/16 through FY 17/18. This is due to the passage of Proposition 56 which went into effect April 1, 2017. The additional taxes imposed on cigarette packs by Proposition 56 resulted in a reduction in packs sold, directly impacting Proposition 10 revenues. Proposition 56 went into effect the final quarter of FY 16/17, resulting in a 6.51%

reduction in total revenue in that period. FY 17/18 was the first full fiscal period impacted by Proposition 56, resulting in a 14.68% reduction in total revenue in that period. F5CA received a partial year backfill payment in FY17/18 for partial year Proposition 56 revenues from FY 16/17 and received the first full year backfill payment in FY 18/19 for revenues lost in FY 17/18. The Proposition 56 backfill transfer received in FY 18/19 resulted in an increase in total revenue over the prior year of 6.84%. The revenue projections normalize in FY 19/20 and are expected to continue to decline at the previously calculated average.

Table 1
Actual and Projected First 5 California Cigarette and Tobacco Tax Revenue through FY 2020/21

Fiscal year	Tax Revenue Amount	% Change
2011/12	\$93,381,688	0.71%
2012/13	\$90,100,191	-3.51%
2013/14	\$86,103,907	-4.44%
2014/15	\$86,027,892	-0.09%
2015/16	\$85,473,337	0.64%
2016/17	\$79,907,357	-6.51%
2017/18	\$68,180,551	-14.68%
2018/19	\$72,845,400	6.84%
2019/20	\$71,102,000	-2.39%
2020/21	\$69,128,515	-2.77%

Financial Plan

F5CA tracks actual and projected revenues and expenditures by fiscal year for the following six Proposition 10 accounts for use by the State Commission: Mass Media Communications, Education, Child Care, Research and Development, Administration, and Unallocated. This information is captured in Attachment A, which includes actual and projected revenue and expenditures by account for one prior year, current year, and three subsequent fiscal years.

Audit Update

F5CA financial records audits for the periods FY15/16 and FY16/17 are still in process. The Department of Finance Office of State Audits and Evaluations' (OSAE) resources were diverted to a high priority audit of the California Department of Motor Vehicles in October 2018. This is continuing to impact OSAE's ability to complete the FY 15/16 and 16/17 audit of F5CA. At this time, OSAE has not contacted F5CA to coordinate completing the F5CA financial statement audits. This also will delay the start of the FY 17/18 financial audit.

Proposition 56 Backfill

In November 2018, F5CA received FY 17/18 Proposition 56 backfill revenue from the State Controller's Office. Unfortunately, due to a number of factors, the backfill revenue was lower than expected. Although the projections were approximately \$68 million, the actual backfill revenue totaled \$37,160,000.

Table 2 represents the actual Proposition 56 tax revenues received by the California Children and Families Trust Fund (0623) for FY 17/18 and FY 18/19, and projected revenue for FY 19/20 through FY 21/22, with the percentage change from each fiscal year to the next using adjusted baseline calculations. This figure represents total revenue received and has not been adjusted for legislatively mandated allocations.

Proposition 56 revenues received by F5CA show a significant increase between FY 17/18 and FY 18/19. F5CA received \$17.3M in Proposition 56 backfill in July 2018. This figure represented one fourth of a fiscal year. F5CA received \$37.6M in Proposition 56 backfill in November 2018 which represented the first full year of backfill revenues. The significant increase in the revenue transfer resulted in a 114% change in backfill revenue between periods.

To date, F5CA has received one partial and one complete year of Prop 56 backfill. F5CA does not have access to sufficient data to calculate an historical average. Instead, Prop 56 revenues received in FY18/19 are being used as a baseline for future distributions. The 2.5% average decline in Proposition 10 revenue was applied to the baseline to project future backfill transfers.

Table 2
Actual and Projected First 5 California Proposition 56 Backfill Revenue through FY 2021/22

Fiscal Year	Backfill Amount	% Change
2017/18	\$ 17,337,000	N/A
*2018/19	\$ 37,160,000	114.34%
2019/20	\$ 36,231,000	-2.50%
2020/21	\$ 35,325,225	-2.50%
2021/22	\$ 34,442,094	-2.50%
*First complete year of Proposition 56 revenue		

The average revenue shortfall for the next 5 years is \$24.4M per year, for a total potential loss of \$122.1M in projected revenue. F5CA is working with the County Commission and the First 5 Association to determine what action, if any, can be taken to ensure that the backfill revenue distributions are raised to the appropriate level to replace the Proposition 10 revenues lost as a result of the tax.

Fiscal Mapping to the Strategic Plan

F5CA's Strategic Plan, adopted by the Commission in January 2014 and revised in February 2017, is the driving force behind program and operational expenditures incurred by F5CA. Generally, activities of the Commission, unless statutorily mandated, fall under at least one of the Strategic Priority Areas identified in the Strategic Plan. Attachment C maps expenditures identified in the Financial Plan to specific goals identified in the Strategic Plan.

ATTACHMENTS

- A. First 5 California Financial Plan FY 2017/18 through FY 2021/22
- B. First 5 California Fund Condition Summary FY 2017/18 through FY 2021/22
- C. First 5 California Strategic Plan Goal Map

**First 5 California
Financial Plan**
FY 2017-18 through FY 2021-22

	2017-18	2018-19	2019-20	2020-21	2021-22
Mass Media Communications (0631)					
Beginning Balance	\$8,715,659	\$20,236,617	\$13,106,413	\$13,058,360	\$15,714,912
Projected Expenditures and Obligations	18,674,852	29,512,720	21,907,549	18,611,198	406,719
Projected Revenue	21,064,517	21,853,620	21,330,600	20,738,855	20,171,614
Projected Interest	183,301	28,896	28,896	28,896	28,896
Federal Reimbursement for Kit	500,000	500,000	500,000	500,000	500,000
Year-end Balance	\$20,236,616	\$13,106,413	\$13,058,360	\$15,714,913	\$36,008,703
Education (0634)					
Beginning Balance	\$64,049,229	\$66,456,800	\$53,203,309	\$48,960,082	\$60,416,322
Projected Expenditures and Obligations	21,085,619	31,592,217	22,146,101	5,953,514	1,241,190
Projected Revenue	17,553,764	18,211,350	17,775,500	17,282,379	16,809,678
Projected Interest	1,031,057	127,375	127,375	127,375	127,375
Year-end Balance	\$66,456,800	\$53,203,308	\$48,960,083	\$60,416,322	\$76,112,185
Child Care (0636)					
Beginning Balance	\$36,909,695	\$35,415,662	\$25,183,844	\$21,342,353	\$31,070,840
Projected Expenditures and Obligations	18,742,354	21,227,257	14,566,089	689,818	702,985
Projected Revenue	10,532,259	10,926,810	10,665,300	10,369,427	10,085,807
Projected Interest	596,631	68,629	59,298	48,878	193,359
Year-end Balance	\$35,415,663	\$25,183,844	\$21,342,353	\$31,070,840	\$40,647,021
Research and Development (0637)					
Beginning Balance	\$46,840,955	\$51,139,775	\$44,156,780	\$38,138,855	\$41,061,356
Projected Expenditures and Obligations	10,005,074	17,990,386	16,745,925	7,490,631	807,905
Projected Revenue	10,532,259	10,926,810	10,665,300	10,369,427	10,085,807
Projected Interest	718,509	80,581	62,700	43,705	43,705
Year-end Balance	\$51,139,776	\$44,156,780	\$38,138,855	\$41,061,356	\$50,382,963
Unallocated (0639)					
Beginning Balance	\$16,124,106	\$14,657,650	\$14,855,305	\$15,436,706	\$17,562,065
Projected Expenditures and Obligations	5,806,835	7,144,489	6,594,194	4,860,333	4,860,333
Projected Revenue	7,021,506	7,284,540	7,110,200	6,912,952	6,723,871
Projected Interest	69,251	57,605	65,395	72,740	72,740
Year-end Balance	\$14,657,650	\$14,855,306	\$15,436,706	\$17,562,065	\$19,498,343
Program Accounts 0631, 0634, 0636, 0637, and 0639 Totals:					
Total Cigarette and Tobacco Tax Revenue	\$66,704,305	\$69,203,130	\$67,546,900	\$65,673,040	\$63,876,777
Total Resources Per Year	\$242,442,698	\$257,972,720	\$218,896,215	\$203,430,990	\$230,668,347
Total Expenditures Per Year	\$74,314,734	\$107,467,069	\$81,959,858	\$37,605,494	\$8,019,132
Total Over/Under	\$168,127,964	\$150,505,651	\$136,936,357	\$165,825,496	\$222,649,215

First 5 California
Financial Plan

FY 2017-18 through FY 2021-22

	2017-18	2018-19	2019-20	2020-21	2021-22
Administration (0638)					
Beginning Balance	\$13,070,241	\$8,855,984	\$8,412,216	\$8,302,040	\$7,486,339
Projected Expenditures and Obligations	7,863,590	4,124,738	3,694,693	4,291,347	4,412,000
Projected Revenue	3,498,737	3,642,270	3,555,100	3,456,476	3,361,936
Projected Interest	150,596	38,700	29,418	19,170	19,170
Year-end Balance	\$8,855,984	\$8,412,216	\$8,302,040	\$7,486,339	\$6,455,445
ALL FIRST 5 CALIFORNIA FUNDS					
Total Revenue	\$70,203,042	\$72,845,400	\$71,102,000	\$69,129,516	\$67,238,713
Total Expenditures Per Year	\$82,178,324	\$111,591,807	\$85,654,551	\$41,896,841	\$12,431,132
Total Over/Under	\$176,983,948	\$158,917,867	\$145,238,397	\$173,311,835	\$229,104,660
Total 15% Reserve	\$10,530,456	\$10,926,810	\$10,665,300	\$10,369,427	\$10,085,807
Net After Reserve	\$166,453,492	\$147,991,057	\$134,573,097	\$162,942,408	\$219,018,854

First 5 California
Fund Condition Summary
FY 2017-18 through FY 2021-22

Line Items by Fund	Strategic Plan	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
1 Mass Media Communications (0631)								
Beginning Balance		\$23,219,354	\$15,945,295	\$8,715,659	\$20,236,617	\$13,106,413	\$13,058,360	\$15,714,912
Prior Year Beginning Balance Adjustment			\$584,908					
Parent Signature Program - Mass Marketing (Advertising)	3.1	28,060,329	24,757,859	14,295,567	23,082,667	21,513,130	18,211,278	0
Parent Signature Program - 1-800 Number	3.1	58,388	58,320	52,260	0	0	0	0
Parent Signature Program - Kit for New Parents	3.1	3,524,209	2,720,595	4,262,721	5,893,144	1,100	0	0
Distributed Labor		0	0	0	213,628	220,036	226,638	233,437
Miscellaneous	3.1	883,073	2,707	1,386	149,999	0	0	0
State Assessments		2,000	2,000	2,000	2,000	2,000	2,000	2,000
Total Expenditures		32,527,999	27,541,482	18,613,934	29,341,438	21,736,266	18,439,915	235,437
Allocation from Admin			171,283	60,918	171,283	171,283	171,283	171,283
Prior Year Adjustments & Accruals		1,080,425	1,210,165	0	0	0	0	0
Adjusted Expenditures		33,608,425	28,922,929	18,674,852	29,512,720	21,907,549	18,611,198	406,719
Projected Revenue		25,742,742	20,454,166	21,064,517	21,853,620	21,330,600	20,738,855	20,171,614
Projected Interest (From Historical back up)		91,623	114,522	\$183,301	\$28,896	\$28,896	\$28,896	28,896
Federal Reimbursement for Kit		500,000	500,000	500,000	500,000	500,000	500,000	500,000
Other Revenue (Ending balance adjustment to match DF 303)			39,698	8,447,991				
Total Revenues		26,334,365	21,108,385	30,195,809	22,382,516	21,859,496	21,267,751	20,700,510
Year-end Balance		\$15,945,295	\$8,715,659	\$20,236,617	\$13,106,413	\$13,058,360	\$15,714,912	\$36,008,703
15% Reserve		3,861,411	3,068,125	3,159,678	3,278,043	3,199,590	3,110,828	3,025,742
Net Year-end Balance		\$12,083,884	\$5,647,534	\$17,076,939	\$9,828,370	\$9,858,770	\$12,604,084	\$32,982,961
2 Education (0634)								
Beginning Balance		\$48,259,868	\$55,185,417	\$64,049,229	\$66,456,800	\$53,203,309	\$48,960,082	\$60,416,322
Prior Year Beginning Balance Adjustment			(\$540,028)					
Statewide Summit	2.1, 2.2, 3.1	0	250,973	254,625	0	250,000	0	0
Co-Sponsorship Funding		55,000	82,000	88,308	124,300	0	0	0
Educare	1.2, 2.1	1,243,401	1,823,963	719,167	750,000	750,000	750,000	0
First 5 IMPACT	1.1, 1.2, 1.3	1,488,786	9,352,342	19,946,708	29,572,783	19,974,987	4,806	0
Proposed Pilots	2.1, 2.2	0	0	0	0	0	4,000,000	0
Distributed Labor	1.2, 1.3	0	0	0	957,739	986,471	1,016,065	1,046,547
Miscellaneous		446,339	3,000	179	2,752	0	0	0
State Assessments		2,000	2,000	2,000	2,000	2,000	0	12,000
Total Expenditures		15,057,766	11,514,277	21,010,987	31,409,573	21,963,458	5,770,871	1,058,547
Allocation from Admin			182,643	74,633	182,643	182,643	182,643	182,643
Prior Year Adjustments & Accruals		(268,967)	(2,959,899)	0	0	0	0	0
Adjusted Expenditures		14,788,798	8,737,022	21,085,619	31,592,217	22,146,101	5,953,514	1,241,190
Projected Revenue		21,452,285	17,045,138	17,553,764	18,211,350	17,775,500	17,282,379	16,809,678
Miscellaneous revenue-Child Summit			542,030					
Other Revenue (Ending balance adjustment to match DF 303)				4,908,369				
Projected Interest (From Historical back up)		262,062	553,695	1,031,057	127,375	127,375	127,375	127,375
Total Revenue		21,714,347	18,140,862	23,493,190	18,338,725	17,902,875	17,409,754	16,937,053
Year-end Balance		\$55,185,417	\$64,049,229	\$66,456,800	\$53,203,309	\$48,960,082	\$60,416,322	\$76,112,185
15% Reserve		3,217,843	2,556,771	2,633,065	2,731,703	2,666,325	2,592,357	2,521,452
Net Year-end Balance		\$51,967,574	\$61,492,458	\$63,823,735	\$50,471,606	\$46,293,757	\$57,823,965	\$73,590,733

First 5 California
Fund Condition Summary
FY 2017-18 through FY 2021-22

Line Items by Fund	Strategic Plan	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
3 Child Care (0636)								
Beginning Balance		\$32,054,668	\$37,214,941	\$36,909,695	\$35,415,662	\$25,183,844	\$21,342,353	\$31,070,840
Prior Year Beginning Balance Adjustment			(\$296,987)					
First 5 IMPACT	1.1, 1.2, 1.3 2.1, 2.2	1,570,294	6,505,976	18,694,775	20,572,374	13,895,643	3,343	0
Distributed Labor		0	0	0	518,741	534,304	550,333	566,843
Miscellaneous		220,050	3,000	3,000	0	0	0	0
State Assessments		2,000	2,000	2,000	2,000	2,000	2,000	2,000
Total Expenditures		17,755,621	6,510,976	18,699,775	21,093,115	14,431,947	555,676	568,843
Allocation from Admin		140,268	140,268	42,579	134,142	134,142	134,142	134,142
Prior Year Adjustments		(9,887,455)	4,251,844	0	0	0	0	0
Adjusted Expenditures		7,868,166	10,903,088	18,742,354	21,227,257	14,566,089	689,818	702,985
Projected Revenue		12,871,371	10,227,083	10,532,259	10,926,810	10,665,300	10,369,427	10,085,807
Projected Interest (From Historical back up)		157,068	305,988	596,631	68,629	59,298	48,878	193,359
Other Revenue (Ending balance adjustment to match DF 303)			361,758	6,119,432				
Total Revenue		13,028,439	10,894,828	17,248,322	10,995,439	10,724,598	10,418,305	10,279,166
Year-end Balance		\$37,214,941	\$36,909,695	\$35,415,662	\$25,183,844	\$21,342,353	\$31,070,840	\$40,647,021
15% Reserve		1,930,706	1,534,062	1,579,839	1,639,022	1,599,795	1,555,414	1,512,871
Net Year-end Balance		\$35,284,235	\$35,375,633	\$33,835,823	\$23,544,822	\$19,742,558	\$29,515,426	\$39,134,150
4 Research and Development (0637)								
Beginning Balance		\$33,505,868	\$41,873,677	\$46,840,955	\$51,139,775	\$44,156,780	\$38,138,855	\$41,061,356
Prior Year Beginning Balance Adjustment			\$0					
Annual Report		12,000	12,000	0	0	0	0	0
General Research Software		8,906	8,459	0	0	0	0	0
CARES Plus Program Data Collection and Storage	1.2, 2.1, 2.2	0	2,002	0	0	0	0	0
Statewide Research and Evaluation		123,799	0	14,187	310,125	300,000	0	0
Proposed Pilots	1.2, 1.3	844,834	2,970,839	345,112	2,831,742	6,120,568	6,698,593	0
First 5 IMPACT	1.1, 1.2, 1.3 2.1, 2.2	712,028	4,591,714	9,588,454	14,093,540	9,553,255	2,298	0
Distributed Labor		0	0	0	570,773	587,896	605,533	623,699
Miscellaneous Expenditures		271,732	1,200	150	0	0	0	0
State Assessments		2,000	2,000	2,000	2,000	2,000	2,000	2,000
Total Expenditures		4,435,011	8,438,213	9,964,090	17,808,180	16,563,719	7,308,425	625,699
Allocation from Admin		182,206	182,206	40,984	182,206	182,206	182,206	182,206
Prior Year Adjustments		231,925	(2,999,401)	0	0	0	0	0
Adjusted Expenditures		4,666,936	5,621,018	10,005,074	17,990,386	16,745,925	7,490,631	807,905
Projected Revenue		12,871,371	10,227,083	10,532,259	10,926,810	10,665,300	10,369,427	10,085,807
Adjustment to Balance								
Projected Interest (From Historical back up)		163,374	361,214	718,509	80,581	62,700	43,705	43,705
Other Revenue (Ending balance adjustment to match DF 303)				3,053,127				
Transfer to Unallocated								
Total Revenue		13,034,745	10,588,296	14,303,895	11,007,391	10,728,000	10,413,132	10,129,512
Year-end Balance		\$41,873,677	\$46,840,955	\$51,139,775	\$44,156,780	\$38,138,855	\$41,061,356	\$50,382,963
15% Reserve		1,930,706	1,534,062	1,579,839	1,639,022	1,599,795	1,555,414	1,512,871
Net Year-end Balance		\$39,942,971	\$45,306,893	\$49,559,936	\$42,517,758	\$36,539,060	\$39,505,942	\$48,870,092

First 5 California
Fund Condition Summary
FY 2017-18 through FY 2021-22

Line Items by Fund	Strategic Plan	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
5 Unallocated (0639)								
Beginning Balance		\$13,647,716	\$14,560,216	\$16,124,106	\$14,657,650	\$14,855,305	\$15,436,706	\$17,562,065
Prior Year Beginning Balance Adjustment			\$24,811					
Small Population County Funding Augmentation	2.2	3,948,193	4,219,936	4,300,000	4,363,582	4,300,000	4,300,000	4,300,000
California Smoker's Helpline	2.2, 3.1	1,825,133	1,286,391	1,077,248	1,836,361	1,400,000	0	0
Strategic Plan	2		27,364	7,125	9,350	0	0	0
Miscellaneous			60,617	170,462	683,196	642,194	308,333	308,333
Stakeholder Meeting Facilitation	1.2	100,000	250,000	250,000	250,000	250,000	250,000	250,000
State Assessments		2,000	2,000	2,000	2,000	2,000	2,000	2,000
Total Expenditures		7,075,983	6,846,308	5,806,835	7,144,489	6,594,194	4,860,333	4,860,333
Prior Year Adjustments		640,654	(1,409,551)	0	0	0	0	0
Adjusted Expenditures		7,716,637	5,436,757	5,806,835	7,144,489	6,594,194	4,860,333	4,860,333
Projected Revenue		8,580,914	6,818,055	7,021,506	7,284,540	7,110,200	6,912,952	6,723,871
Misc Revenue			108,594					
Projected Interest (From Historical back up)		48,223	49,187	69,251	57,605	65,395	72,740	72,740
Transfer from Media 0631								
Transfer from Education 0634								
Transfer from Child Care 0636								
Transfer from Research and Develop 0637								
Transfer from Administration 0638								
Other Revenue (Ending balance adjustment to match DF 303)				(2,750,378)				
Total Revenue		8,629,137	6,975,836	4,340,379	7,342,145	7,175,595	6,985,692	6,796,611
Year-end Balance		\$14,560,216	\$16,124,106	\$14,657,650	\$14,855,305	\$15,436,706	\$17,562,065	\$19,498,343
15% Reserve		1,287,137	1,022,708	1,053,226	1,092,681	1,066,530	1,036,943	1,008,581
Net Year-end Balance		\$13,273,079	\$15,101,398	\$13,604,424	\$13,762,624	\$14,370,176	\$16,525,122	\$18,489,763

Program Accounts 0631, 0634, 0636, 0637, 0639 Totals:								
Total Cigarette and Tobacco Tax Revenue		\$81,518,682	\$64,771,524	\$66,704,304	\$69,203,130	\$67,546,900	\$65,673,039	\$63,876,776
Total Resources Per Year		\$233,428,507	\$232,487,753	\$262,221,239	\$257,972,720	\$218,896,214	\$203,430,989	\$230,668,347
Total Expenditures Per Year		\$68,648,962	\$59,620,814	\$74,314,735	\$107,467,069	\$81,959,859	\$37,605,494	\$8,019,133
Total Over/Under		\$164,779,545	\$172,639,644	\$187,906,504	\$150,505,650	\$136,936,356	\$165,825,496	\$222,649,214
Total 15% Reserve		\$12,227,802	\$9,715,729	\$10,005,646	\$10,380,470	\$10,132,035	\$9,850,956	\$9,581,516
Net After Reserve		\$152,551,743	\$162,923,915	\$177,900,858	\$140,125,181	\$126,804,321	\$155,974,540	\$213,067,698

6 Administration (0638)								
Beginning Balance		\$19,643,280	\$16,107,214	\$13,070,241	\$8,855,984	\$8,412,216	\$8,302,040	\$7,486,339
Prior Year Beginning Balance Adjustment								
Administrative Expense	4.1, 4.2	7,422,310	6,862,080	6,778,703	6,133,289	6,313,093	6,499,190	6,691,800
SCO Admin Charges		3,000	3,000	3,000	3,000	3,000	3,000	3,000
Fl\$Cal Charges		8,000	8,000	8,000	8,000	8,000	8,000	8,000
State Assessments		484,514	554,000	1,293,000	911,604	369,582	850,000	850,000
Total Budgeted Expenditures		\$7,917,824	\$7,427,080	\$8,082,703	\$7,055,893	\$6,693,675	\$7,360,190	\$7,552,800
Allocation to Other Funds (0631, 0634, 0636 and 0637)			(\$670,274)	(\$219,114)	(\$670,274)	(\$670,274)	(\$670,274)	(\$670,274)
Distributed Labor		0	0	0	(\$2,260,881)	(\$2,328,708)	(\$2,398,569)	(\$2,470,526)
Prior Year Adjustments		625,791	(57,628)	0	0	0	0	0
Adjusted Fund Balance Expenditures		8,543,615	6,699,178	7,863,590	4,124,738	3,694,693	4,291,347	4,412,000
Projected Revenue		4,290,457	3,409,028	3,510,753	3,642,270	3,555,100	3,456,476	3,361,936
CDE Travel Reimbursement		634,258	130,322	0	0	0	0	0
Projected Interest (From Historical back up)		82,835	122,855	\$150,596	\$38,700	\$29,418	\$19,170	19,170
Other Revenue (Ending balance adjustment to match DF 303)				(12,016)				
Total Revenue		\$5,007,549	\$3,662,204	\$3,649,333	\$3,680,970	\$3,584,518	\$3,475,646	\$3,381,106
Year-end Balance		\$16,107,214	\$13,070,241	\$8,855,984	\$8,412,216	\$8,302,040	\$7,486,339	\$6,455,445
15% Reserve		\$643,569	\$511,354	\$526,613	\$546,341	\$533,265	\$518,471	\$504,290
Net Year-end Balance		\$15,463,645	\$12,558,887	\$8,329,371	\$7,865,875	\$7,768,775	\$6,967,868	\$5,951,155

First 5 California
Fund Condition Summary
FY 2017-18 through FY 2021-22

Line Items by Fund	Strategic Plan	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
ALL FIRST 5 CALIFORNIA FUNDS								
Total Cigarette and Tobacco Tax Revenue		\$85,809,139	\$68,180,552	\$70,215,057	\$72,845,400	\$71,102,000	\$69,129,515	\$67,238,712
Total Resources Per Year		\$238,436,056	\$236,149,957	\$265,870,572	\$261,653,690	\$222,480,732	\$206,906,635	\$234,049,453
Total Expenditures Per Year		\$77,192,577	\$66,319,992	\$82,178,325	\$111,591,807	\$85,654,552	\$41,896,841	\$12,431,133
Total Over/Under		\$161,243,480	\$169,829,965	\$183,692,247	\$150,061,883	\$136,826,180	\$165,009,794	\$221,618,320
Total 15% Reserve		\$12,871,371	\$10,227,083	\$10,532,259	\$10,926,810	\$10,665,300	\$10,369,427	\$10,085,807
Net After Reserve		\$148,372,109	\$159,602,883	\$173,159,989	\$139,135,073	\$126,160,880	\$154,640,367	\$211,532,513

**First 5 California
Strategic Plan Goal Map**

Goal #	Goal Name	Goal Description	Total	2016-17	2017-18	2018-19	2019-20	2020-21
Strategic Plan Area 1								
1.1	Child Health	Children prenatal through age 5 and their families access the full spectrum of health and behavioral health services needed to enhance their well-being.	\$ 110,664,691	\$ 21,300,032	\$ 50,064,244	\$ 12,847,739	\$ 8,684,777	\$ -
1.2	Early Learning	Children birth through age 5 benefit from high quality early education, early intervention, family engagement, and support that prepares all children to reach their optimal potential in school and life.	\$153,343,700	\$ 27,828,612	\$ 51,318,389	\$ 16,362,677	\$ 15,447,539	\$ 11,006,926
1.3	Family and Community Support and Partnership	Families and communities are engaged, supported, and strengthened through culturally effective resources and opportunities that assist them in nurturing, caring, and providing for their children's success and well-being.	\$105,825,609	\$ 20,450,032	\$ 54,064,244	\$ 15,179,964	\$ 12,894,879	\$ -

Goal #	Goal Name	Goal Description	Total	2016-17	2017-18	2018-19	2019-20	2019-20
Strategic Plan Area 2								
2.1	Leadership as a Convener and Partner	Work with First 5 county commissions, state agencies, and other stakeholders to convene, align, collaborate on, support, and strengthen statewide efforts and initiatives to facilitate the creation of a seamless system of integrated and comprehensive programs and services to improve the status and outcomes for children prenatal through age 5 and their families.	\$124,754,035	\$ 22,524,967	\$ 51,038,036	\$ 13,222,739	\$ 9,059,777	\$ 375,000
2.2	Resource Exchange and Stewardship	Strategically fund and co-fund, align resources, facilitate the exchange of information and best practices, and seek new opportunities to maximize positive impact for children prenatal through age 5 and their families.	\$152,641,334	\$ 26,207,331	\$ 56,018,869	\$ 19,047,683	\$ 14,384,777	\$ 4,300,000

Goal #	Goal Name	Goal Description	Total	2016-17	2017-18	2018-19	2019-20	2019-20
Strategic Plan Area 3								
3.1	Communications	Build public will in investing in early childhood by communicating the potential for positive outcomes for children and families, and the importance of prevention and early intervention.	\$158,680,212	\$ 29,076,845	\$ 22,353,508	\$ 30,962,171	\$ 22,914,230	\$ 18,211,278
3.2	Legislative Engagement and Leadership	Advocate for and influence policy change, both directly and in partnership with First 5 county commissions and other allies, from the local to federal levels that increase investments to improve conditions for children prenatal through age 5 and their families.	\$10,000	\$ -	\$ -	\$ -	\$ -	\$ -

Goal #	Goal Name	Goal Description	Total	2016-17	2017-18	2018-19	2019-20	2019-20
Strategic Plan Area 4								
4.1	Internal Structure and Systems	Create and implement an integrated and transparent approach to internal planning, communication, and decision making.	\$0	\$ -	\$ -	\$ -	\$ -	\$ -
4.2	Team Development and Engagement	Develop management and staff awareness, understanding, knowledge, capacity, and involvement within and across organizational areas.	\$93,000	\$ 15,500	\$ 15,500	\$ 15,500	\$ 15,500	\$ 15,500